

Public Document Pack

Officer Decision Making

Monday, 17th February, 2014
at 12.00 pm

PLEASE NOTE TIME OF MEETING

Office of the Head of Leisure and Culture -
Civic Centre

This meeting is not open to the public

Decision Maker

Head of Leisure and Culture

Contacts

Democratic Support Officer

Name: Natalie Noke

Tel: 023 8083 3950

Email: Natalie.noke@southampton.gov.uk

AGENDA

Agendas and papers are available via the Council's website

1 **PRICE REVIEW FOR LEISURE AND CULTURE SERVICES**

Report of the Leisure Contracts Manager seeking approval for the 2014-15 price structure for Leisure and Culture Services, attached.

Friday, 7 February 2014

HEAD OF LEGAL AND DEMOCRATIC SERVICES

Agenda Item 1

DECISION-MAKER:	HEAD OF LEISURE AND CULTURE		
SUBJECT:	PRICE REVIEW FOR LEISURE AND CULTURE SERVICES		
DATE OF DECISION:	17 FEBRUARY 2014		
REPORT OF:	LEISURE CONTRACTS MANAGR		
<u>CONTACT DETAILS</u>			
AUTHOR:	Name:	NIGEL GREENE	Tel: 023 8083 3419
	E-mail:	Nigel.greene@southampton.gov.uk	
Director	Name:	STUART LOVE	Tel: 023 8091 7713
	E-mail:	Stuart.love@southampton.gov.uk	

STATEMENT OF CONFIDENTIALITY

None

BRIEF SUMMARY

A number of above inflation price increases are proposed for the reasons set out below and as listed in Appendix 1 as part of a new pricing structure to be effective from Tuesday 1st April 2014. 1.2.8 Heads of Service may set, approve or vary, following consultation with the relevant Cabinet Member, Chief Financial Officer and the Head of Legal & Democratic Services, the scale of fees and charges for all services within their Directorate or Division. The revised scale of fees and charges must be available on the Council's internet and/or be available in paper form on request.

RECOMMENDATIONS:

- (i) To approve the 2014-15 price structure for Leisure & Culture Portfolio services, as per Appendix 1 to take effect from Tuesday 1st April 2014.

REASONS FOR REPORT RECOMMENDATIONS

1. Approval for these revisions is necessary in order that they can be implemented from Tuesday 1st April 2014, and in order to meet revised budgets set for the 2014-15 financial year.

ALTERNATIVE OPTIONS CONSIDERED AND REJECTED

Option One - General reduction / freeze on prices

2. Any overall reduction or freeze on Leisure & Culture prices could have the effect of increasing the net revenue cost of the services, given price rises for supplies and services and subsequently have a negative impact onto the leisure centre contractors ability to operate as commercially sound enterprises and therefore putting the services at risk. It is not considered to be

appropriate for contractors to freeze or reduce prices across the board.

Option Two - Increase all prices by inflation

3. It would be possible for pricing to be rounded up or down, usually to the nearest 5 or 10 pence for ease of cash handling, in line with inflation. However this would deliver a poorly targeted price review, which would not be responsive to changes in the market or new opportunities.

DETAIL (Including consultation carried out)

CONSULTATION

4. The price changes, once approved, would be advertised within the Leisure & Culture portfolio service areas. Notices will be displayed informing customers that there will be a price increase for some services from 1st April 2014. The fees increases for most of the leisure centres are based on proposals submitted by the Council's management partners, Mytime Active Golf and Active Nation (known as the leisure centre's contractors hereafter). Southampton Solent University will not consider increasing prices until September 2014, in line with the new academic year.

DETAIL

5. The 2013-14 budgeted income targets have not been adjusted **for inflation**. The current approved pricing structure for Leisure & Culture allows for prices to be varied up to a maximum level. These proposals seek approval to raise the maximum price that can be charged for some activities. Inevitably prices do vary within the year to remain competitive and to respond to seasonal changes. The areas for which pricing changes are sought can be found in Appendix 1.
6. The leisure centre contractors have extensively benchmarked their prices against local providers in the area. For example, Mytime Active Golf have bench marked their prices against 6 other Golf Courses within a 10 mile driving radius: Dibden, Paultons, Chilworth, Romsey, Wickham Park and Bramshaw. A 7 Day membership at Southampton City Golf Course is the same as Dibden at £465. Paultons is the main competitor and the same membership is £1,116.
7. Appendix 1 details the price increases for various services and venues within the Leisure & Culture Portfolio, this includes pricing proposals from the leisure centres' contractors. The review of prices includes some of which are above inflation, and some below. Proposed maximum price columns are for activities for which approval is sought to allow greater flexibility in responding to supply and demand.
8. A full set of service area prices, including those which have not increased or have been increased by less than the rate of inflation is available from each service area manager on request.

Outsourced Leisure Venues

9. Active Nation

In respect of the Quays, Active Nation have taken the decision to remove the off peak prices for indoor dry activities as these products are very rarely used if at all, now that they offer separate concession rates for Over 50's and that

they also have the Smart Cities card which offers benefits to those who have been means tested to receive benefits. There is also a discounted rate for those using the 'exercise-on' GP referral scheme which covers almost everyone who will use the facility off peak. Many competitor facilities have removed off peak altogether but Active Nation felt that there is still a place within the price structure for wetside facilities to have this in place although they would look to remove this in the future as it costs the same to operate the facilities off peak as it does in peak times.

10. Price increases for most activities have been raised in line with inflationary increases in costs especially around maintenance, and utility bills. Active Nation are proposing to increase the prices of some membership packages and decrease others to ensure that they stay competitive in the market place especially with a new Budget Gym opening within 500 metres of the Quays.

Normal membership is £37 per month but only charged for 10 months and since starting the contract, Active Nation have introduced membership packages starting from as little as £15.99 per month.

With some of the more specialist prices at the outdoor water based activities, Active Nation have again undertaken substantial competitor analysis and the prices remain extremely good value for money in these outdoor areas.

Under the terms of the contract with Active Nation, the Council's consent to amend prices is at its absolute discretion. However the contractor has an obligation to use all reasonable endeavours to increase actual income so in practice it may be difficult for the Council to unreasonably refuse any amendments. In addition the purpose of the outsourcing process is to give a third party the ability and opportunity to manage the business. The main changes to prices (not increased in line with inflation) are summarised below:

- Adult and Junior off-peak swims have increased by more than the rate of inflation to keep competitive. Standard prices have risen by an average of 3%. This reflects the market rate and does not take into account a 20p discount for adults with a leisure card and does not apply to under 8's (who swim free).
- Diving prices have increased by 6% but across the contract there has been an average increase of around 4%
- Active Nation benchmark the majority of their prices with similar facilities within a 30 mile radius for the indoor sites and nationally for the outdoor facilities where the activities are more specialist and diverse.

11. **Mytime Active**

Under the terms of the contract with Mytime Active the Council's consent to amend prices is at its absolute discretion. However the contractor has an obligation to use all reasonable endeavours to increase actual income so in practice it may be difficult for the Council to unreasonably refuse any amendments. The main changes to prices are summarised below:

- Ultimately My Time Active wants to bring prices broadly in line with other courses that it manages in the area but still be cheaper than other local golf competitors. Southampton and Dibden 7 day Season ticket will be set at £465, the same as Dibden. This Compares to £1,1160 at Paultons, £750 and Chilworth, £860 at Romsey, £858 at Wickham and ££1,025 at Bramshaw.
- Junior Membership has been remained at £8:00 to encourage usage.
- 9 hole prices have increased by 11% but are still cheaper than other Golf Courses as illustrated above.
- Existing members will be offered a discount on the shown prices to reflect the disruption caused by the on-going Environment Agency works to the 2nd hole.
- One price offer for seniors is to be withdrawn which only has 7 members on this tariff.
- Overall, the price increase across the board is 2%.

Arts and Heritage

12. Some Arts and Heritage charges have been increased in specific areas to uplift income performance in line with targets and market comparators. Some prices have slightly increased in line with inflation. In addition, some prices within the Learning Activities section have risen above the level of inflation to reflect the increases in cost of materials and overhead costs for hiring freelance artists to deliver workshops. The increased prices remain competitive when compared with similar activities and offers at other venues. There has also been a price adjustment within the education pre booked groups above inflation to ensure the maximum entrance prices are reflected.

In April 2012 SeaCity Museum opened to the public. The pricing structure that was put in place for opening for both entry fees and venue hire reflected the charges required to achieve income targets, and are comparable with similar museums or visitor attractions in the local region. Tudor House and Garden and SeaCity Museum are showing a decline in visitor numbers for 2013/14 compared to the same period in 2012/13 In order to encourage visitor numbers and remain competitive with comparable venues it is proposed that adult and child entry charges for Tudor House and Garden remain the same for 2014/15. The maximum entry charges for SeaCity Museum have risen slightly to allow for flexibility in pricing structure according to the type of exhibition on display in the Pavilion space. i.e. the price of entry for a premium exhibition such as Dinosaur Encounter will be higher than that of a local exhibition such as Soldiers Journey.

Venue hire is an emerging, and increasingly important service for Arts and Heritage public venues. There was evidence of market resistance to some elements of the pricing structure across the venues, and less resistance demonstrated to other price points. In order to improve take up and marketability of the venues, prices either remain static where there has been

least resistance, and have increased slightly in other areas.

Libraries

13. The reduction in opening hours from May 2013 has meant that all income targets have come under significant pressure and it is not thought advisable to increase charges.

RESOURCE IMPLICATIONS

Capital/Revenue

Capital

14. Not applicable

Revenue

15. The 2014-15 budget does not include any adjustment to income for inflation.
16. Risks to achieving the income targets are as follows:
 - Testing the market with a new, commercial approach to arts and heritage venue hire and Arts Lease fees may suffer from price resistance.
 - Potential for some customer resistance with some of the price increases proposed by the leisure centre's contractors however the risk is (and the management of any possible resistance) the leisure centre's contractors not the Council's. Also the leisure centre's contractors have a duty to balance price increases against usage as they have contractual commitment to increase participation by 3% each year for the first 5years.
 - Ongoing economic downturns continuing to affect discretionary leisure spend of consumers.
17. Regular monitoring takes place to track income generation, which should identify any early concerns over the ability to achieve the targets. Cost reduction measures, new promotions and price related promotions will all be considered should changes be required to deliver the targets.

Property/Other

18. Not Applicable

LEGAL IMPLICATIONS

Statutory power to undertake proposals in the report:

19. The City Council's power to increase prices within the leisure service areas is in accordance with the powers granted under Section 19 of the Local Government (Miscellaneous Provisions) Act 1976. This allows a local authority to provide recreation facilities and to make such facilities available for use on payment of charges as it thinks fit. The Council has the power to charge for discretionary services in accordance with Section 93 of the Local Government Act 2003 provided that charges in any one year do not exceed the cost of the service.

Other Legal Implications:

20. In undertaking the proposals set out in this report the Council has had regard to Equality legislation, Section 17 of the Crime and Disorder Act 1998 and the Human Rights Act 1998.

POLICY FRAMEWORK IMPLICATIONS

21. The proposal is consistent with the Policy Framework

KEY DECISION? Yes

WARDS/COMMUNITIES AFFECTED:	All
------------------------------------	-----

SUPPORTING DOCUMENTATION

Appendices

1.	Appendix 1 – Price Structure for all services
----	---

Documents In Members’ Rooms

1.	None
----	------

Equality Impact Assessment

Do the implications/subject of the report require an Equality Impact Assessment (EIA) to be carried out.	No
--	----

Other Background Documents

Equality Impact Assessment and Other Background documents available for inspection at:

Title of Background Paper(s)	Relevant Paragraph of the Access to Information Procedure Rules / Schedule 12A allowing document to be Exempt/Confidential (if applicable)
------------------------------	--

1.	None	
----	------	--

Agenda Item 1

Libraries

Appendix 1

Activity Categorisation	Detail	Price Detail				
Activity	Duration	2012-13	2013-14	2014-15	Venue	% Increase
TO HIRE						
Compact discs	1 week	£1	£1	£1	All libraries	0.0%
Latest DVDs	1 week	£2.00 for 3 days	£2.00 for 3 days	£2.00 for 3 days	All libraries	0.0%
Latest DVDs concessionary groups	1 week	£1.00 for 3 days	£1.00 for 3 days	£1.00 for 3 days	All libraries	0.0%
DVD box sets	2 weeks	£4.00	£4.00	£4.00	All libraries	0.0%
DVD Annual subscription	annual	£50.00	£50.00	£50.00	All libraries	0.0%
DVD Annual subscription concessionary	annual	£25.00	£25.00	£25.00	All libraries	0.0%
Adult books on cassette	4 weeks	50p	50p	50p	All libraries	0.0%
Adult books on cd and mp3	4 weeks	£1.50	£1.50	£1.50	All libraries	0.0%
Adult books on cd and mp3-ove	4 weeks	£1.00	£1.00	£1.00	All libraries	0.0%
Cd rom for children	4 weeks	£1.00	£1.00	£1.00	All libraries	0.0%
Adult Cd roms	4 weeks	£2.00	£2.00	£2.00	All libraries	0.0%
Information dvds	4 weeks	£2.00	£2.00	£2.00	All libraries	0.0%
LOST ITEMS						
Books	N/A	Replacement cost	Replacement cost	Replacement cost	All libraries	0.0%
MP3 books	N/A	£30.00	£30.00	£30.00	All libraries	0.0%
Storysacks	N/A	£50.00	£50.00	£50.00	All libraries	0.0%
LATE CHARGES						
Overdue Books	daily	15p per day 4.50 max	15p per day 4.50 max	15p per day 4.50 max	All libraries	0.0%
Overdue Books over 60s	daily	10p per day £3.00 max	10p per day £3.00 max	10p per day £3.00 max	All libraries	0.0%
DVDs at hire charge of £2.00	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%
Older DVDs at hire charge of £1.00	daily	50p per day £15.00 max	50p per day £15.00 max	50p per day £15.00 max	All libraries	0.0%
Older DVDs for children at hire charge of £1.00	daily	25p per day £7.50 max	25p per day £7.50 max	25p per day £7.50 max	All libraries	0.0%
DVD box sets	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%
Storysacks	daily	50p - £15 max	50p - £15 max	50p - £15 max	All libraries	0.0%
RESERVATION FEES						
Adult items not in stock in Southampton	N/A	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	All libraries	0.0%
Adult items not in stock in Southampton concessions	N/A	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	All libraries	0.0%
Renewal of loans of Adult items not in stock in Southampton	N/A	1.00	1.00	1.00	All libraries	N/A
Music sets not in stock in Southampton	N/A	£20 per 40 or part	£20 per 40 or part	£20 per 40 or part	All libraries	0.0%
OTHER CHARGES						
USB Flash drive		£6-£10	£6-£10	£6-£10	All libraries	0.0%
A4 Colour photocopies and print out	N/A	£0.50	£0.50	£0.50	All libraries	0.0%
A4 black and white photocopies and print out	N/A	£0.10	£0.10	£0.10	All libraries	0.0%
A3 Colour photocopies and print out	N/A	£1.00	£1.00	£1.00	Central	0.0%
A4 colour photocopies and print out	N/A	£0.20	£0.20	£0.20	All libraries	0.0%
A3 Prints from microfilm	N/A	£0.60	£0.60	£0.60	Central	0.0%
Scanning service	N/A	£1.00 for first page + 60p each for subsequent	£1.00 for ten page	£1.00 for ten page	Central	0.0%
4 x 6 prints from Plimsoll image database	N/A	£2.50 + £1.50 p&p	£2.50 + £1.50 p&p	£2.50 + £1.50 p&p	Central	0.0%
A4 prints from Plimsoll image database	N/A	£5.50 + £1.50 p&p	£5.50 + £1.50 p&p	£5.50 + £1.50 p&p	Central	0.0%
Fax copies inside UK	N/A	£1 front page - 60 p other pages	£1 front page - 60 p other pages	£1 front page - 60 p other pages	All libraries	0.0%
Meeting Room/ Library Hire Commercial Use	per hour	£30	£30	£30	All libraries	0.0%
Disk repair	N/A	£1.00 - £2.50	£1.00 - £2.50	£1.00 - £2.50	Central	0.0%
Laminating service	N/A	£1 A4 £1.50 A3	£1 A4 £1.50 A3	£1 A4 £1.50 A3	All libraries	0.0%

Arts & Heritage

Activity Categorisation	Detail	Price Detail							Comments	
		2010-11	2011-12	2012-13	2013-14	2014-15	% Increase	Venue	Comments	Venue entry charge included
Collections										
Search and certified copy of Motor Vehicle Registration documents, Electoral registers, & Baptisms		n/a	n/a	N/A	£4.00	£4.00	0%	Archives Offices	No change	
Search of Central Index Register of Seamen		£16.00	£16.00	N/A	£16.00	£16.00	0%	Archives Offices	No change	
General Research (anything beyond information on holdings or short, specific searches)		£40.00	£40.00	N/A	£40.00	£40.00	0%	Archives Offices	No change	
Art Vaults, this is for max 5 vaults per day		£525.00	£525.00	N/A	£550.00	£550.00	0%	New product in Art Gallery or off-site	No change	
Corporate curatorial talk	1 hour	215.00	215.00	N/A	£215.00	£215.00	0%		No change	
Talk for community or stakeholder group	1 hour	£50 plus travel	£50 plus travel	N/A	£50 plus travel	£50 plus travel	0%		No change	
ADS CHARGES These costs are exclusive of VAT, which will be added for payment by the depositor.	1-100 files	n/a	£110.00	£115.00	£118.00	£118.00	0%		No change	
	101-500 files	n/a	£165.00	£172.00	£177.00	£177.00	0%		No change	
	501-2000 files	n/a	£326.00	£341.00	£351.00	£351.00	0%		No change	
	2000+ files	n/a	n/a	n/a	£500.00	£500.00	0%		No change	
Tour of CMC store	1 hour	n/a	n/a	£50	£50	£50	0%	Curator of Maritime & Local History	No change	
Digital Archive - 1 - 100 files										
	N/A	£108.00	£110.00	£115.00	£119.00	£123.50	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Digital Archive - 101 - 500 files										
	N/A	£162.00	£165.00	£172.00	£178.00	£184.50	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Digital Archive - 500+ files										
	N/A	£324.00	£326.00	£341.00	£354.00	£367.50	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Paper Records										
Sheets stored in documents boxes sized 380x250x125mm	N/A	£9.50	£10.00	£10.45	£10.85	£11.25	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Outsize documents requiring separate storage	N/A	£2.74	£2.80	£2.93	£3.00	£3.07	2%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Drawings										

To be submitted for storage in drawers, cost per drawing	N/A	£1.21	£1.25	£1.30	£1.36	£1.42	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Drawings size A1 or larger to be submitted rolled to specification	N/A	£2.74	£2.80	£2.93	£3.00	£3.07	2%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Photographs									
Negatives, per hanging files	N/A	£1.56	£1.60	£1.67	£1.73	£1.79	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Negatives, loose, per three strips	N/A	£1.85	£1.90	£1.99	£2.05	£2.11	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Contact Prints, per hanging files	N/A	£1.56	£1.60	£1.67	£1.73	£1.79	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Contact prints, loose, each	N/A	£1.85	£1.90	£1.99	£2.05	£2.11	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Prints, 6x4, in sleeves, each	N/A	£0.39	£0.40	£0.42	£0.43	£0.44	2%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Prints, loose, each	N/A	£0.78	£0.80	£0.84	£0.87	£0.90	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Transparencies, 35mm, mounted, per hanging file	N/A	£1.97	£2.00	£2.09	£2.15	£2.21	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Transparencies, 35mm, loose, per 100	N/A	£12.58	£12.75	£13.32	£13.85	£14.40	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
X-Radiographs, each	N/A	£1.56	£1.60	£1.67	£1.73	£1.79	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Microforms, fixed cost	N/A	£1.56	£1.60	£1.67	£1.73	£1.79	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Black & White A4		£0.32	£0.35	N/A	£0.35	£0.35	0%	N/A	Static as prices revised significantly in 2010/11
Black & White A3		£0.42	£0.45	N/A	£0.45	£0.45	0%	N/A	Static as prices revised significantly in 2010/11
Laser A4		£1.58	£1.60	N/A	£1.60	£1.60	0%	N/A	Static as prices revised significantly in 2010/11
Laser A3		£1.85	£1.90	N/A	£1.90	£1.90	0%	N/A	Static as prices revised significantly in 2010/11
Microfiche printouts by user		£0.63	£0.65	N/A	£0.65	£0.65	0%	N/A	Static as prices revised significantly in 2010/11

By staff		£1.26	£1.30	N/A	£1.30	£1.30	0%	N/A	Static as prices revised significantly in 2010/11
A0 size maps		£4.73	£4.80	N/A	£4.80	£4.80	0%	N/A	Static as prices revised significantly in 2010/11
Digital images		£2.63	£2.70	N/A	£2.70	£2.70	0%	N/A	Static as prices revised significantly in 2010/11
Images on CD ROM		n/a	n/a	N/A	£3.00	£3.00	0%	Archives Offices	2 different prices last year so met in the middle for this year
The Material Archive									
Bulk Finds									
One Southampton standard cardboard box at 260x560x130mm	N/A	£17.23	£17.50	£18.25	£18.90	£19.58	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	N/A	£34.46	£35.00	£36.50	£37.80	£39.16	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Nemised Finds									
One Southampton standard cardboard box at 260x560x130mm	N/A	£17.23	£17.50	£18.25	£18.90	£19.58	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	N/A	£34.46	£35.00	£36.50	£37.80	£39.16	4%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Items finds that do require storage in a controlled environment (e.g. metal, glass, organic material), each	N/A	£0.32	£0.35	£0.36	£0.37	£0.38	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form	N/A	£0.83	£0.85	£0.89	£0.92	£0.95	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form including scanning image	N/A	£1.56	£1.60	£1.67	£1.73	£1.79	3%	N/A	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Royalties and copyright fees									
Book articles for education	N/A	n/a	n/a	N/A	n/a	£43.00	n/a	N/A	Addition to pricing report for 14/15
Book articles for commercial	N/A	n/a	n/a	N/A	n/a	£81.40	n/a	N/A	Addition to pricing report for 14/15
Book articles worldwide	N/A	n/a	n/a	N/A	n/a	£113.30	n/a	N/A	Addition to pricing report for 14/15
Electronic and newspapers	N/A	n/a	n/a	N/A	n/a	£110.20	n/a	N/A	Addition to pricing report for 14/15
Film	N/A	n/a	n/a	N/A	n/a	£110.20	n/a	N/A	Addition to pricing report for 14/15
Book jackets UK	N/A	n/a	n/a	N/A	n/a	£171.00	n/a	N/A	Addition to pricing report for 14/15
Book jackets Worldwide	N/A	n/a	n/a	N/A	n/a	£282.20	n/a	N/A	Addition to pricing report for 14/15
Hire of slides each (£21 refundable deposit)	N/A	n/a	n/a	N/A	n/a	£1.55	n/a	N/A	Addition to pricing report for 14/15
Venue Hire									
Westgate Hall									
Hire (9am - 5pm) 7 days a week	Minimum 2 hour booking	£125.00	£160.00	£160.00	£160.00	£165.00	3%	Westgate Hall	Slight increase to cover staffing cost
Internal/External/Stakeholders	After 5pm 7 days a week	£150.00	£160.00	£170.00	£170.00	£175.00	3%	Westgate Hall	Slight increase to cover staffing cost

External Hire	Each additional hour			£85.00	£85.00	0%	Westgate Hall	Keep static to increase uptake of additional hours
Internal and Stakeholder/Private Hire	Each additional hour			£50.00	£50.00	0%	Westgate Hall	Keep static to increase uptake of additional hours
Internal day and partnership/stakeholder hire 9am-5pm	Per Hour Min 2 hours	£100.00	£105.00	£105.00	£105.00	0%	Westgate Hall	Keep static to increase uptake of additional hours
Day hire rate	9-5pm						Westgate Hall	New pricing for competitive day rate
Tudor House Museum								
Whole Museum Internal or External	POA (per hour)		£270.00	£325.00	£325.00	0%	Tudor House	Price to remain static to encourage take up.
Partner/Stakeholder Rate								
Georgian Room Day Hire (40 max) Internal	Per Hour		£40.00	£50.00	£50.00	0%	Tudor House	Price to remain static to encourage take up.
Georgian Room Eve Hire (40 max) Internal and External	Per Hour		£90.00	£110.00	£110.00	0%	Tudor House	Price to remain static to encourage take up.
KJP Day Hire (60 max) internal	Per Hour		£40.00	£50.00	£50.00	0%	Tudor House	Price to remain static to encourage take up.
KJP Eve Hire (60 max) internal and external	Per Hour		£90.00	£110.00	£110.00	0%	Tudor House	Price to remain static to encourage take up.
Banqueting Hall eve hire (50 max) internal	Per Hour		£90.00	£110.00	£110.00	0%	Tudor House	Price to remain static to encourage take up.
Whole Museum eve hire (325 max) stakeholder	Per Hour		£150.00	£180.00	£180.00	0%	Tudor House	Price to remain static to encourage take up.
Georgian Room Day Hire (40 max) External	per Hour		£130.00	£85.00	£85.00	0%	Tudor House	Price to remain static to encourage take up.
KJP Day Hire (60 max) external	Per Hour		£130.00	£65.00	£65.00	0%	Tudor House	Price to remain static to encourage take up.
Banqueting Hall Eve hire	Per Hour		£160.00	£160.00	£160.00	0%	Tudor House	Price to remain static to encourage take up.
P/A Hire	Per Hour		£20.00	£20.00	£25.00	0%	Tudor House	Normal cost per hour if external would be higher, increase of 25% is acceptable as we have our own. £25 per hour capped at £25 per hour
By arrangement after 10pm extra cost per staff member	Per Hour		£10.00	£10.00	£10.00	0%	Tudor House	Static to accommodate staff costs.
Photos only for weddings in garden	set price						Tudor House	New price
Combination Weddings								
Wedding Hire (georgian room and KJP)	4 hour booking		£520.00	£520.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Westgate Hall and KJP	4 hour booking		£600.00	£600.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Westgate Hall and Georgian Room	4 hour booking		£600.00	£600.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Georgian Room and KJP	4 hour booking		£600.00	£600.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	0%	Tudor House	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.

Minimum 2 hour booking		Stakeholder Rate		SeaCity		Price to remain static to encourage take up.	
SeaCity Museum Entry charges							
Adults		£210.00	£210.00	0%	SeaCity		Increase to allow exhibition costs to be included in ticket price
Concessions (children aged 5 -16, students and adults over 60)		£9.50	£8.50	12%			Increase to allow exhibition costs to be included in ticket price
Under 5s		£7.00	£6.00	17%			Increase to allow exhibition costs to be included in ticket price
Family (two adults and Three children)		£29.50	Free	18%			Increase to allow exhibition costs to be included in ticket price
Group Travel (minimum of 10 people, advance booking and payment only)		£7.50	£6.50	15%			Increase to allow exhibition costs to be included in ticket price
Pavilion adult ticket		£6.50		n/a			New maximum ticket price
Pavilion concession ticket		£5.00		n/a			New maximum ticket price
Pavilion family ticket		£20.00		n/a			New maximum ticket price
Annual adult Pass for SeaCity		£25.00		n/a			New maximum ticket price
Annual concession Pass for SeaCity		£20.00		n/a			New maximum ticket price
Annual family Pass for SeaCity		£65.00		n/a			New maximum ticket price
Joint venue Entry charges							
Adult venue and TH ticket		£13.00					New maximum ticket price
Concession venue and TH ticket		£12.00					New maximum ticket price
Family venue and TH ticket		£40.00					New maximum ticket price
Adult Pavilion and TH ticket		£10.00					New maximum ticket price
Concession Pavilion and TH ticket		£9.00					New maximum ticket price
Family Pavilion and TH ticket		£30.00					New maximum ticket price
Annual adult pass for both TH and SC		£31.00					New maximum ticket price
Annual concession pass for both TH and SC		£26.00					New maximum ticket price
Annual family pass for both TH and SC		£95.00					New maximum ticket price
Art Gallery							
Hire Charges							
Hire (day)	80 max seated window end	£355.00	£160.00	3%	Art Gallery		Slight increase to cover staffing cost
	150 max seated/piano bay end (2 hour)	£355.00	£160.00	3%	Art Gallery		Slight increase to cover staffing cost
Evening Hire internal or external (per hour., Without side galleries) Minimum two hour booking.	0 - 100 people	£210.00	£210.00	0%	Art Gallery		Price to remain static to encourage take up.
	101-200	£225.00	£235.00	0%	Art Gallery		Price to remain static to encourage take up.
	201-300	£250.00	£260.00	0%	Art Gallery		Price to remain static to encourage take up.
	301-475 (side galleries open)	£350.00	£360.00	0%	Art Gallery		Price to remain static to encourage take up.
Side gallery charge (if required)					Art Gallery		New price to allow flexibility in price
External Day Hire (by arrangement only in core hours, no exclusive use).	100 maximum - Per Hour	£160.00	£160.00	3%	Art Gallery		Slight increase to cover staffing cost
Internal Day Charges (by window and by arrangement only).	100 maximum - Per hour	£100.00	£105.00	0%	Art Gallery		Price to remain static to encourage take up.
Baring Room 30 seated, 40 standing (by arrangement only)	Internal Charge	£50.00	£55.00	0%	Art Gallery		Price to remain static to encourage take up.
	External Charge		£80.00	0%			Price to remain static to encourage take up.
Free Extras	Projector Screen			n/a			

Flip Chart									n/a			
Extra Charges	P/A & Microphone	£150.00	£150.00	£150.00	£150.00	£150.00	£150.00	£150.00	0%	Art Gallery	Price to remain static to encourage take up.	
	Piano Tuning	£75.00	£75.00	£75.00	£75.00	£80.00	£80.00	£85.00	6%	Art Gallery	To cover cost of piano tuning increase	
	Cloak Room Attendant	£25.00	£25.00	£25.00	£25.00	£25.00	£25.00	£25.00	0%	Art Gallery	Price to remain static to encourage take up.	
	After 10pm extra cost per staff member per hour	£10.00	£10.00	£10.00	£10.00	£10.00	£10.00	£10.00	0%	Art Gallery	Price to remain static to encourage take up.	
Art Gallery												
Art Lease												
	Standard (£2,000 and under)	£80.00	£85.00	N/A	£89.00	£89.00	£89.00	£89.00	0%	Client	No increase	
	Bronze (£2,000-£10,000)	£120.00	£122.00	N/A	£125.00	£125.00	£125.00	£125.00	0%	Client	No increase	
	Silver (£10,001-£20,000)	£205.00	£205.00	N/A	£210.00	£210.00	£210.00	£210.00	0%	Client	No increase	
	Gold (£20,000-50,000)	£440.00	£440.00	N/A	£450.00	£450.00	£450.00	£450.00	0%	Client	No increase	
	Platinum (over £50,000)	POA	POA	N/A	POA	POA	POA	POA		Client		
	Art4Schools image hire	90		N/A	£94.00	£94.00	£94.00	£94.00	0%	Clients	No increase	
	Home Loan Lease		£48.00	N/A	£50.00	£50.00	£50.00	£50.00	0%	Clients	No increase	
Arts and Heritage												
Learning Activities (See Note 1)												

Arts & Heritage Continued

Activity	Duration of Activity (if applicable)	Minimum Participants	Maximum Participants	Cost per extra person	2010-11	2011-12	2012-13	2013-14 Prices	2014-15	Percentage Increase	Venue	Comment
On site												
Discover sessions for schools and low income groups	1 hour	1	33	0, just entry if applicable £6.50, which includes entry After 20 -	£42.00	£43.00	£45 £46	£46.00	£46.00	0%	Any Arts and Heritage	Same as this yr
Tour for adult education groups	1 hour	1	15			£53.00	£55 £67	£67.00	£67.00	0%	Any Arts and Heritage venue	Same as this yr
Workshops for schools and low income groups	1 hour	1	33	0, just entry if applicable £6.50, which includes entry After 20 -	£72.00	£73.00	£76 £80	£80.00	£82.00	3%	Any Arts and Heritage	Increase for materials
Workshops for adult groups	1 hour	1	15			£105.00	£110.00	£110.00	£115.00	5%	Any Arts and Heritage venue	Increase for materials
Family, children and young peoples: Artsd and Heritage clubs	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a	£5.80	£6.00	£6.50	£6.50	£7.50	15%	Any Arts and Heritage venue	Increase for materials
Family, children and youth short activities	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a		£6.00	£6.50	£6.50	£7.00	8%	Any Arts and Heritage venue	Increase for materials
Family, children and youth day long activities	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a		£25.00	£27.50	£27.50	£32.00	16%	Any Arts and Heritage venue	Increase for materials/Animation
Birthday party	Maximum 1 hours. Price per participant	10	20	n/a			£10.00	£10.00	£11.00	10%	Any Arts and Heritage	Increase to cover staff costs
Birthday party	Maximum 2 hours. Price per participant	10	20	n/a			£15.00	£15.00	£16.50	10%	Any Arts and Heritage	Increase to cover staff costs
Adult practical workshop	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£75.00	£75.00	£75.00	£75.00	0%	Any Arts and Heritage venue	Same as this yr
Adult study day	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	20	n/a		£75.00	£75.00	£75.00	£75.00	0%	Any Arts and Heritage venue	Same as this yr

Public lecture / talk / performance/ symposium	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	110	n/a		£25.00	£25.00	£25.00	£25.00	40%	Any Arts and Heritage venue	Same as this yr
Public venue tour	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£5.50	£5.75 £6.50	£5.75 £6.50	£7.50		Any Arts and Heritage venue	Increase to cover staff costs
Corporate curatorial talk	Maximum 2 hours.	1	15 - 20	n/a	£215.00	£220.00	£220.00	£220.00	£220.00	0%	Any Arts and Heritage venue	Increase to cover staff costs
Specialist subject lecture / talk / tour	Maximum 2 hours.	1	15 - 20	n/a	£215.00	£300.00	£300.00	£300.00	£300.00	0%	Any Arts and Heritage venue	Increase to cover staff costs
Programmed in-house Training / INSET workshop for professional development	WHOLE DAY Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£125.00	£125.00	£125.00	£125.00	0%	Any Arts and Heritage venue	Same as this yr
Programmed in-house Training / INSET workshop for professional development	HALF DAY Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£86.00	£86.00	£86.00	£86.00	0%	Any Arts and Heritage venue	Same as this yr
Bespoke Group Training / INSET workshop for professional development	WHOLE DAY 9 - 4 9 - 3 10-4 Price per activity	N/a - ticketed sales. WS cancelled if not enough participants	12	£30 lowest when negotiating = £20. Up to a max of 20-25 ish people. Depends on the activity		£730 plus travel, if off site.	£730 plus travel, if off site.	£730 plus travel, if off site.	£730 plus travel, if off site.	0%	Any Arts and Heritage venue OR as outreach	Same as this yr
Bespoke Group Training / INSET workshop for professional development	HALF DAY 10-1 Price per activity	8	12	£15, lowest £10. Up to a max of 20-25 ish people. Depends on the activity		£550 plus travel, if off site.	£550 plus travel, if off site.	£550 plus travel, if off site.	£550 plus travel, if off site.	0%	Any Arts and Heritage venue OR as outreach	Same as this yr
Off site												
Outreach - standard session for school or low income group (SCC)	1 hour	1	33	n/a		£83.00	£91.00	£91.00	£92.00	1%	Host venue	increase to cover staff costs
Outreach - standard session for school or low income group (non - scc)	1 hour	1	33	n/a		£93.00	£102.00	£102.00	£102.00	0%	Host venue	same as this yr
Outreach - bespoke or specialist session for school or low income group.	Maximum 8 hours.	1	33	n/a		£250.00	£250	£300.00	£300.00	0%	Host venue	same as this yr
Art on Wheels session	Max 3.5 hrs	1	36	n/a					£200.00	N/A	Host venue	New price introduced 14/15
Art on Wheels session	Max 6 hrs	1	72	n/a					£300.00	N/A	Host venue	New price introduced 14/15
Art on Wheels session	Max 8 hrs	1	108	n/a					£400.00	N/A	Host venue	New price introduced 14/15
Outreach - bespoke or specialist project day	Maximum 8 hours.	n/a	n/a	n/a		£500.00	£500.00	£500.00	£500.00	0%	Host venue	same as this yr
Loans box - handling collection SCC group	6 weeks	n/a	n/a	n/a		£20.00	£25.00	£25.00	£26.00	4%	Host venue	increase to cover staff costs

Loans box - handling collection	6 weeks	n/a	n/a	n/a	n/a	£25.00	£30.00	£30.00	£30.00	£32.00	7%	Host venue	increase to cover staff costs
Non- SCC group	Maximum 2 hours.	n/a	n/a	n/a	£215.00	£220.00	£220.00	£220.00	£220.00	£220.00	0%	Host venue	same as this yr
Venue Hire - EDUCATION USE ONLY													
Solent suit - Lunch space	1 hour				£24.00	£24.00	£25.00	£25.00	£25.00	£30.00	20%	Civic Centre	same as this yr
Westgate Hall - lunch space	1 hour						£25.00	£25.00	£25.00	£30.00	20%	Westgate Hall	same as this yr
Tudor house education room - lunch space	1 hour						£20.00	£20.00	£20.00	£24.00	20%	Wesgate Hall	Increase to allow higher yield
Tudor House and Westgate hall simultaneously - lunch space	1 hour						£35.00	£35.00	£35.00	£35.00	0%	Tudor house and Westgateha II	same as this yr
Sea City - Lunch space	1/2 hour						£20.00	£20.00	£20.00	£20.00	0%	Sea City	same as this yr
Sea City education room - lunch space	1 hour						£20.00	£20.00	£20.00	£20.00	0%	Sea City	same as this yr
Sea City - Lunch space and use of one education room simultaneously - lunch space	1/2 hour						£35.00	£35.00	£35.00	£35.00	0%	Sea City	same as this yr
Art Gallery education room - school and low income group hire	1 hour					£10.00	£10.00	£10.00	£10.00	£15.00	50%	Civic Centre	Increase to allow higher yield
Sea city education room - school and low income group hire	1 hour					£0.00	£10.00	£10.00	£10.00	£15.00	50%	Sea City	Increase to allow higher yield
Tudor House education room - school and low income group hire	1 hour					£0.00	£10.00	£10.00	£10.00	£15.00	50%	Tudor House	Increase to allow higher yield
Pre-booked group entry													
Child Tudor House		8				£2.00	£2.00	£2.00	£2.00	£2.00	0%	Tudor	same as this yr
Adult Tudor House		8				£3.75	£3.75	£3.75	£3.75	£3.75	0%	Tudor	same as this yr
Concession Tudor house		8				£2.75	£2.75	£2.75	£2.75	£3.75	36%	Tudor	Increase to mirror entrance charges
Child Sea City		8?					£5.00	£5.00	£5.00	£6.00	20%	Sea City	Increase to mirror entrance charges
Adult Sea City		10					£6.50	£6.50	£6.50	£6.50	0%	Sea City	same as this yr
Concession Sea City		8?					£5.00	£5.00	£5.00	£6.50	30%	Sea City	Increase to mirror entrance charges

Mytime Active - Southampton City Golf Course (Weekend Prices)

Activity Categorisation	Price Information				Comments
	2012/13	2013/14	2014/15	% increase	
Weekend					
18 Hole Adult	£27	£27	£28	4%	In line with inflation and lower than all competitors
9 Hole Adult	£12	£12	£12	0%	To Promote usage
18 Hole Junior	£14	£14	£12	-11%	to promote usage
9 Hole Junior	£7	£7	£8	14%	Cheaper than all competition
Society Booking Weekend Summer	£108	£108	£108	0%	To promote usage
Society Booking Weekend Winter	£108	£108	£108	0%	To promote usage
SEASON TICKETS					
7 Day Adult	£650	£650	£675	3.8%	inflation and no change for 2 years
7 Day Concessionary - PM membership	£495	£425	£465	9.4%	To be phased out only have 7 members on this category
7 Day Teen	£195	£95	£95	0.0%	To promote usage
7 Day Intermediate	£440	£275	£275	0.0%	To promote usage
Junior Season Ticket					
7 Day Junior	£95	£65	£65	0.00%	To promote usage

NOTE: % are rounded up or down

2% Overall increase

Mytime Active - Southampton City Golf Course (Weekday Prices)

Activity Categorisation	Price Information				Comments
	2012/13	2013/14	2014/15	% increase	
Weekday					
18 Hole Adult	£21	£22	£23	4.5%	Inflation and cheaper than all competitors
9 Hole Adult	£9	£9	£10	11.1%	Cheaper than all competitors
18 Hole Concession	£16	£15	£17	13.3%	Price is already reduced from rack of weekend
9 Hole Concession	£7	£7	£9	28.6%	Bring it in line with other courses and is cheaper than rack of weekend
18 Hole Junior	£10	£8	£8	0.0%	to promote usage
9 Hole Junior	£6	£6	£6	0.0%	to promote usage
Society Booking Weekday Summer	£80	£80	£80	0.0%	to promote usage
Society Booking Weekday Winter	£60	£60	£60	0.0%	to promote usage
Miscellaneous					
Locker Rental	£18	£20	£25	25.00%	Lockers are always sold out!
Locker Key Deposit	£16	£5	£5	0.00%	This is a refundable deposit.
SEASON TICKETS					
5 Day Adult	£440	£440	£440	0.00%	to promote usage
5 Day Concessionary	£300	£325	£375	15%	Cheaper than all competitors

NOTE: % are rounded up or down

8% Overall increase

Mytime Active - Southampton City Golf Course (Friday Prices)

Activity Categorisation	Price Information				Comments
	2012/13	2013/14	2014/15	% increase	
Friday Prices					
18 Hole Adult	£22	£23	£24	4%	inflation
9 Hole Adult	£10	£10	£10	0%	to promote usage
18 Hole Concession	£17	£15	£17	13%	Still cheaper than all competitors
9 Hole Concession	£7	£7	£8	14%	as above
18 Hole Junior	£10	£8	£8	0%	to promote usage
9 Hole Junior	£6	£6	£6	0%	to promote usage
Society Booking Weekday Summer	£84	£92	£96	4%	inflation
Society Booking Weekday Winter	N/A	£80	£80	0%	to promote usage

NOTE: % are rounded up or down

5% Overall

Active Nation - Indoor Wetside

Activity Categorisation	Course Detail	Quays 2012/13	Quays 2013/14	Quays 2014/15	% Increase	Price Information				Comments
	Duration					Bitterne 2012/13	Bitterne 2013/14	Bitterne 2014/15	% Increase	
WEBSITE OFF PEAK										
Adult Swim. (Access to all pools except for fun session)	No Set Duration (With Card)	£4.00	£4.30	£4.50	4.7%	£3.30	£3.40	£3.50	2.9%	Card.
Family Swim	No Set Duration	£12.50	£12.50	£13.00	4.0%	£10.00	£10.30	£10.70	3.9%	Card.
Junior / Older non member	Bic - No Set Duration	£2.85	£3.00	£3.10	3.3%	£2.40	£2.50	£2.60	4.0%	Card.
Parent & toddler	Bic - No Set Duration	£4.60	£4.75	£5.00	5.3%					
Aquafit	Bic 45 mins session	£5.70	£5.90	£6.10	3.4%	£5.20	£5.40	£5.60	3.7%	
Fitness and swim		£6.90	£7.20	£7.50	4.2%					
GP Hydro Fit 16 sessions		£3.90	n/a							
WEBSITE STANDARD										
Family swim	Bic & Q - No Set Duration	£15.00	£15.00	£15.50	3.3%	£12.00	£12.50	£13.00	4.0%	Card.
*Junior/ Older non member swim	Bic - No Set Duration	£3.25	£3.40	£3.50	2.9%	£2.70	£2.80	£2.90	3.6%	Card.
Adult Swim (access to all pools except fun session)	Bic - No Set Duration - Q 55mins	£5.10	£5.40	£5.60	3.7%	£4.10	£4.20	£4.30	2.4%	Propose to add a £0.20 charge if Supporter does not have a Supporter Card.
AquaFit/Aquaerobics	Bic 45mins	£5.80	£6.00	£6.20	3.3%	£5.50	£5.70	£5.90	3.5%	
adult swim lesson	45 mins	£8.40	£8.65	£9.00	4.0%					
adult swim lesson	30 mins	£6.30	£6.50	£6.70	3.1%	£5.00	£5.20	£6.40	23.1%	
Main Pool Hire	Bic 60mins	£142.00	£148.00	£155.00	4.7%	£85.00	£87.50	£90.00	2.9%	
Junior lessons /swim tots lessons	Bic 30mins	£5.90	£6.10	£6.30	3.3%	£4.80	£5.00	£5.10	2.0%	
Adult and Child lessons	30 mins	£5.90	£6.10	£6.30	3.3%	£4.80	£5.00	£5.10	2.0%	
1-2-1 Swimming lessons	Bic 30mins	£18.50	£19.00	£19.50	2.6%	£14.00	£14.50	£15.50	6.9%	
swimming instructor (extra for schools)	Bic 60mins	£21.00	£21.50	£22.10	2.8%	£21.00	£21.70	£22.10	1.8%	
Up to 35 (BLC Party hire pool only)	Bic 60mins					£85.00	£99.00	£99.00	0.0%	
Up to 35 + inflatable (BLC)	Bic 60mins					£100.00	£99.00	£99.00	0.0%	
Aquanatal	40mins	£5.70	£5.90	£6.10	3.4%	£5.20	£5.40	£5.60	3.7%	
Certification - swim lessons		£3.10	£3.20	£3.30	3.1%	£3.10	£3.20	£3.30	3.1%	
Certification - gym / tramp										
Dive Certificates		£1.50	£1.60	£1.70	6.2%					
*Dive Pool Hire - Discount		£72.00	£75.00	£80.00	6.7%					
*Dive Pool Hire		£100.00	£105.00	£110.00	4.8%					
school & instructor's main pool discount		£75.00	£78.00	£80.00	2.6%					
lane hire for clubs		£100.00	£105.00	£110.00	4.8%					
Private lane hire		£12.50	£13.00	£13.50	3.8%					
Leisure Pool hire		£24.00	£25.00	£25.50	2.0%					
sauna,steam with free swim		£150.00	£99.00	£99.00	0.0%					
Swim for Fitness (Non Member)		£7.40	£7.65	£7.90	3.3%					
Swim for Fitness (Platinum Member)		£5.40	£5.60	£5.80	3.6%					
Fitness suite & swim		£3.90	£4.10	£4.20	2.4%					
Diving lessons		£9.20	£9.50	£10.00	5.3%					
institute swim		£6.10	£6.30	£6.50	3.2%					
Replace carpark pass		£1.50	£1.60	£1.70	6.2%					
Diving Guest		£25.00	£25.00	£25.00	0.0%					
Stunt training		£7.20	£7.50	£7.70	2.7%					
Prive Dive lessons		£25.00	£25.75	£26.50	2.9%					
Adult dive int pay		£28.00	£29.00	£30.00	3.4%					
TID runner up		£7.60	£7.90	£8.20	3.8%					
		£25.50	£26.50	£27.50	3.8%					

Activity Categorisation	Course Detail	Price Information						Comments	
List of all Wetside Activities	Duration	Quays 2012/13	Quays 2013/14	Quays 2014/15	% Increase	Bitterne 2012/13	Bitterne 2013/14	Bitterne 2014/15	% Increase
Hol Dive crash course		£96.60	£37.50	£38.50	2.7%				
Full day dive camp		£35.00	£39.00	£37.00	2.8%				
Half day dive camp		£18.50	£19.00	£19.50	2.6%				
Teenage dive course		£47.00	£48.50	£50.00	3.1%				
Diving clinic		£9.20	£6.40	£6.60	3.1%				
TID T shirts		£7.75	£8.00	£8.20	2.5%				
Underwater photos		£12.50	£13.00	£13.50	3.8%				
Baby resus		£5.30	£5.50	£5.70	3.6%				
Deep water work out		£5.80	£6.00	£6.20	3.3%				
Deep water work out - platinum		£3.20	£3.35	£3.50	4.5%				
YoYo Divers		£96.00	£98.50	£100.00	2.2%				
Diving SDA DD's									
1 session per week	As per SLA	£37.00	£38.00	£39.00	2.6%				
2 sessions per week	As per SLA	£50.25	£52.00	£53.50	2.9%				
3 session per week	As per SLA	£60.50	£62.00	£64.00	3.2%				
4 sessions per week	As per SLA	£69.00	£71.00	£73.00	2.8%				
5 session per week	As per SLA	£75.50	£77.00	£79.50	3.2%				
6 sessions per week	As per SLA	£80.50	£82.00	£84.50	3.0%				
7 session per week	As per SLA	£85.00	£87.00	£89.50	2.9%				

Activity Categorisation	Course Detail	Price Information							Comments					
	Duration	BITTERNE 2012/13	Bitterne 2013/14	BITTERNE 2014/15	% increase	Chamberlayne 2012/13	Chamberlayne 2013/14	Chamberlayne 2014/15	% increase	Quays 2012/13	Quays 2013/14	Quays 2014/15	% increase	
List of all Dryside Activities	*Yoga @ The Quays						£8.10	£8.40	3.6%	£8.10	£8.40	£8.70	3.6%	
	*Conference Room Hire						£37.00	£38.50	3.9%	£37.00	£38.50	£40.00	3.9%	
	*Conference Room Hire(DISC)						£30.00	£31.50	3.2%	£30.00	£31.50	£32.50	3.2%	
	Core Conditioning						£4.00	£4.20	4.8%	£4.00	£4.20	£4.40	4.8%	
	Children's yoga						£4.40	£4.50	4.4%	£4.40	£4.50	£4.70	4.4%	
	YFA grad						£3.90	£4.10	-2.4%	£3.90	£4.10	£4.30	4.9%	
	Toddle gym						£3.80	£4.00	N/A	£3.80	£4.00	£4.20	5.0%	
	Gym Membership													
	Legacy package (Direct Debit per month)			46.00	46.00	0.0%		46.00	46.00	0.0%		46.00	46.00	0.0%
	Full package (Direct Debit per month)			25.00	25.00	0.0%		25.00	25.00	0.0%		25.00	25.00	0.0%
	Just Gym package Direct Debit per month)			15.99	15.99	0.0%		15.99	15.99	0.0%		15.99	15.99	0.0%

Active Nation - Southampton Water Activity Centre (SWAC)

Activity Categorisation		2013/2014	2014/2015	Variance	Places	Course Detail
Activity type	Activity/Product					Time
RECREATIONAL ACCESS						
Sailing program	Junior	£15.00	£15.50	3%	6	2.5 Hours
	Adult	£20.00	£20.60	3%	3	2.5 Hours
	Sailability	£8.50	£8.80	4%	6	2.5 Hours
SUBSCRIPTIONS						
Memberships*	Adult membership (Sailing)	£360.00	£375.00	4%	N/A	N/A
<i>*Memberships are not a bookable course but a product to be sold through the retail till.</i>	Junior membership (Sailing)	£240.00	£250.00	4%	N/A	N/A
	Family membership (Sailing)	£720.00	£745.00	3%	N/A	N/A
	Additional Child (Sailing)	£120.00	£125.00	4%	N/A	N/A
	Adult membership (Active Outdoor)	£480.00	£495.00	3%	N/A	N/A
	Junior membership (Active Outdoor)	£360.00	£375.00	4%	N/A	N/A
	Family membership (Active Outdoor)	£1,110.00	£1,145.00	3%	N/A	N/A
	Additional Child (Active Outdoor)	£165.00	£170.00	3%	N/A	N/A
	Adult membership (Super Active)	£720.00	£745.00	3%	N/A	N/A
	Junior membership (Super Active)	£399.00	£415.00	4%	N/A	N/A
	Family membership (Super Active)	£1,450.00	£1,495.00	3%	N/A	N/A
	Additional Child (Super Active)	£249.00	£260.00	4%	N/A	N/A
PRIVATE TUITION						
Sailing Tuition	Individual tuition	£35.00	£36.00	3%	1	1 hour
		£229.00	£235.00	3%	1	1 day
	Additional person p hour	£15.00	£16.00	7%	N/A	1 hour
	Additional person p day	£50.00	£52.00	4%		1 day
Powerboat expeirences	Individual tuition (fuel charge on top)	£39	£41.00	5%	1	1 hour
	Own boat tuition	£249	£260.00	4%	1	1 day
COURSES						
Rowing	Recreational Rowing	5.00	£5.20	4%	6	1hr
	Learn to Row	90.00	£95.00	6%	6	2 hours
Sailing Experiences	Discovery	10.00	£10.50	5%	3	1 Hours
	Discovery	29.00	£30.00	3%	3	2.5 Hrs
	Introduction to Sailing	88.00	£91.00	3%	4	1 day
Sailing Courses	RYA Level 1	206.00	£213.00	3%	3	2 days
	RYA Level 2	206.00	£213.00	3%	3	2 days
	RYA Level 3			New Product		2 days
	RYA Level 1 & 2 combined mon - fri	362.00	£375.00	4%	3	3 days
	RYA level 1 and Level 2 book together discount!		£365.00	New Product	3	4 days

Activity type		Activity Categorisation				Course Detail		
Activity type	Activity/Product	2013/2014	2014/2015	Variance	Places	Time		
	Keelboat Level 1	£260	£268.00	3%	4	2 days		
	Keelboat Level 2	£260	£268.00	3%	4	2 days		
	Keel Boat Level 3			New Product	4	2		
	RYA Youth stage 1	£150	£155.00	3%	6	2 days		
	RYA Youth stage 2	£150	£155.00	3%	6	2 days		
	RYA Youth stage 3	£150	£155.00	3%	6	2 days		
	RYA Youth stage 4	£150	£155.00	3%	6	2 days		
	RYA Youth stage 1 (6 week term)			New Product	6	3 days		
	RYA Youth stage 2 (6 week term)			New Product	6	3 days		
	RYA Youth stage 3 (6 week term)			New Product	6	3 days		
	RYA Youth stage 4 (6 week term)			New Product	8	3 days		
Sailing Instructor Courses	Dinghy Instructor pre-entry Training/ass	£199	£205.00	3%	6	2 days		
	Dinghy Instructor Pre-entry Assessment	£99	£105.00	6%		1 Day		
	Dinghy Instructor	£349	£360.00	3%	6	5 days		
	Senior Dinghy Instructor	£349	£360.00	3%	12	4 days		
	Tidal Endorsement Training & Assessment (1:1)	£229	£235.00	3%	1	1 day		
Powerboat Courses	RYA Level 1	£135	£140.00	4%	3	1 day		
	RYA Level 2	£310	£320.00	3%	3	2 days		
	RYA Intermediate	£345	£360.00	4%	3	2 days		
	RYA Advanced	£365	£380.00	4%	3	2 days		
	RYA Safety boat	£345	£360.00	4%	3	2 days		
Powerboat Instructor Courses	Powerboat skills assessment	£155	£160.00	3%	6	1 days		
	Powerboat Instructor	£365	£380.00	4%	6	3 days		
	PB Skills assesment & Instructor course		£409.00	New Product				
	Advanced Powerboat Instructor	£349	£360.00	3%	6	2 days		
	Night Time Experience builder (1:3)	£249	£256.00	3%	1	1 evening		
	Night Time Experience builder p person		£99.00	New Product				
Shorebased and Navidgation Courses	RYA Sea Survival	£125	£130.00	4%	12	1 day		
	RYA VHF (DSC)	£99	£105.00	6%	12	1 day		
	RYA Essential Navigation & Seamship	£99	£105.00	6%	12	2 day		
	RYA Day Skipper Theory (wkends)	£349	£360.00	3%	12	6 days		
	RYA Day Skipper Theory (evenings)	£349	£360.00	3%	12	22 evenings		
	RYA Coastal/Yatch Master Theory (wkends)	£349	£360.00	3%	12	6 days		
	ISAF course	£129	£135.00	5%	12	1 day		
	Sea Survival & ISAF course				12	2 days		
First Aid Courses	RYA First Aid course	£99	£105.00	6%	12	1 day		

Activity Categorisation		Course Detail				
Activity type	Activity/Product	2013/2014	2014/2015	Variance	Places	Time
	Paediatric First Aid	£140	£145.00	4%	12	1 day
	HSE Emergency First Aid at Work	£110	£115.00	5%	12	1 day
	HSE First Aid at Work	£220	£225.00	2%	12	3 day
	HSE First Aid at Work refresher	£165	£170.00	3%	12	2 day
HOLIDAY ACTIVITIES						
Holiday activities	Watersports fun day	£45	£47.50	6%	6	1 day
	Junior Beginner	£229	£235.00	3%	6	5 days
	Teen Beginner	£229	£235.00	3%	6	5 days
	RYA Youth stage 3	£229	£235.00	3%	6	5 days
	RYA Youth stage 4	£229	£235.00	3%	8	5 days
	Improver sailing	£229	£235.00	3%	6	5 days
	Sailing with Spinnakers			New Product	8	2 days
	Start racing			New Product	8	2 days
	Seamanship Skills			New Product	8	2 days
	Day Sailing			New Product	8	2 days
	Performance sailing			New Product	8	2 days
GROUPS						
Groups	School SAIL – ½ day 'SO' postcode	£79	£82.50	4%	6	0.5
	School SAIL – ½ day	£99	£105.00	6%	6	0.5
	School POWER – ½ day 'SO' postcode	£79	£82.50	4%	3	0.5
	School POWER - RIVER TRIP 'SO' postcode	£310	£320.00	3%	10	1
	School POWER – ½ day	£89	£105.00	18%	3	0.5
	School POWER - RIVER TRIP	£310	£320.00	3%	10	1
	Youth SAIL – ½ day 'SO' postcode	£89	£92.50	4%	6	0.5
	Youth SAIL – ½ day	£99	£105.00	6%	6	0.5
	Youth POWER – ½ day 'SO' postcode	£99	£105.00	6%	8	0.5
	Youth POWER - RIVER TRIP 'SO' postcode	£310	£320.00	3%	8	1
	Youth POWER – ½ day	£125	£130.00	4%	3	0.5
	Youth POWER - RIVER TRIP	£310	£320.00	3%	10	1
PARTIES						
Parties	Party package	£110	£115.00	5%	6	0.5
Parties (adult)	Stag/Hen	£210	£220.00	5%	1	2 days
HIRES						
Room Hire	Room Hire	£25	£27.50	10%	1	1 hour
		£129	£135.00	5%	1	1 day

Active Nation - Woodmill

Activity Categorisation		Price Detail		Course Detail		Comments
Activity type	Activity/Product	2013/2014	2014/2015	Variance	Places	
RECREATIONAL ACCESS						
Padding program	Junior	£15.00	£10.00	-33%	6	2.5 Hours
	Adult	£20.00	£15.00	-25%	3	2.5 Hours
	Paddleability	£8.00	£8.50	6%	6	2.5 Hours
SUBSCRIPTIONS						
Memberships*	Adult membership (Paddle)	£299.00	£330.00	10%	N/A	N/A
	Junior membership (Paddle)	£199.00	£220.00	11%	N/A	N/A
	Family membership (Paddle)	£599.00	£680.00	14%	N/A	N/A
	Additional Child (Paddle)	£99.00	£110.00	11%	N/A	N/A
	Adult membership (Active Outdoor)	£399.00	£480.00	20%	N/A	N/A
	Junior membership (Active Outdoor)	£299.00	£360.00	20%	N/A	N/A
	Family membership (Active Outdoor)	£999.00	£1,110.00	11%	N/A	N/A
	Additional Child (Active Outdoor)	£149.00	£165.00	11%	N/A	N/A
	Adult membership (Super Active)	£599.00	£720.00	20%	N/A	N/A
	Junior membership (Super Active)	£399.00	£399.00	0%	N/A	N/A
	Family membership (Super Active)	£1,450.00	£1,450.00	0%	N/A	N/A
	Additional Child (Super Active)	£249.00	£249.00	0%	N/A	N/A
PRIVATE TUITION						
	Individual tuition	£35.00	£35.00	0%	1	1 hour
	Additional person	£0.00	£229.00	New	1	1 day
		£0.00	£15.00	New	N/A	N/A
COURSES						
Padding Experiences	Discovery	£10.00	£10.00	0%	3	2 Hours
	Day trips	£80.00	£40.00	-50%	6	1 day
	Expedition	£295.00	£210.00	-29%	6	3 day
Climbing courses	Explore Climbing	New	£20.00	New	12	2 hours
	NICAS Level 1	New	£80.00	New	8	1 day
	Explore Archery	New	£20.00	New	12	2 hours
Padding Courses	BCU 1 Star	£95.00	£99.00	4%	8	1 day
	BCU 2 Star	£149.00	£155.00	4%	8	2 days
	BCU 3 Star Sea	£149.00	£155.00	4%	6	2 days
	BCU 3 Star Whitewater	£149.00	£155.00	4%	6	2 days
	BCU 3 Star Canoe	£149.00	£155.00	4%	6	2 days
	BCU 3 Star Touring	New	£155.00	New	6	2 days
	Foundation Safety and Rescue Test (FSRT)	£95.00	£99.00	4%	6	1 day
Padding Instructor Courses	UKCC Level 1 Coach (Training and Assessment)	£249.00	£259.00	4%	12	4 days
	UKCC Level 2 Coach (Training)	£249.00	£259.00	4%	12	4 days
	UKCC Level 2 Coach (Assessment)	£95.00	£99.00	4%	4	1 day
						Original price too high and did not attract anyone
						Original price too high and did not attract anyone

Activity Categorisation		Price Detail		Course Detail		Comments
Activity type	Activity/Product	2013/2014	2014/2015	Variance	Places	
HOLIDAY ACTIVITIES						
Holiday activities	Active Adventure Day	£25.00	£25.00	0%	8	1 day
	Active Adventure week	£99.00	£99.00	0%	8	5 day
	Paddlepower	£30.00	£30.00	0%	8	1 day
GROUPS						
Groups*	Group DRY – ½ day 'SO' postcode	£79.00	£79.00	0%	12	0.5
*Schools who do Multiactivity programmes get charged at WET prices.	Group DRY – ½ day	£99.00	£99.00	0%	12	0.5
	Group WET – ½ day 'SO' postcode	£79.00	£79.00	0%	8	0.5
	Group WET – ½ day	£99.00	£99.00	0%	8	1
PARTIES						
Parties	Party package	£99.00	£99.00	0%	6	1.5 hours
Parties (adult)	Stag/Hen	£199.00	£199.00	0%	8	0.5
HIRE						
Hire	Camping	£8.00	£8.00	0%	1	1 Night
	Salmon Pool and Stoneham	£389.00	£389.00	0%	1	1 day
	Fishing Sydicate	£200.00	£200.00	0%	1	N/A
	Salmon Pool Day	£195.00	£200.00	3%	3	1 Day
	Salmon Pool Day	£215.00	£220.00	2%	3	1 Night

Active Nation - Outdoor Sports Centre

Activity Categorisation		Price Detail			Course Detail
Activity type	Activity/Product	2013/2014	2014/2015	Variance	Time
Full Synthetic pitch hire	Peak adult	£82.00	£85.00	3.7%	90 mins
	Off Peak adult	£72.00	£75.00	4.2%	90 mins
	Peak Adult	£62.50	£65.00	4.0%	60 mins
	Off peak Adult	£52.00	£54.00	3.8%	60 mins
	Peak Junior	£62.50	£65.00	4.0%	90 mins
	Off Peak Junior	£49.50	£51.50	4.0%	90 mins
	Peak Junior	£41.50	£43.00	3.6%	60 mins
	Off Peak Junior	£31.50	£32.50	3.2%	60 mins
Half pitch Syn Hire	Peak adult	£52.00	£54.00	3.8%	90 mins
	Off Peak adult	£41.50	£43.00	3.6%	90 mins
	Peak Adult	£41.50	£43.00	3.6%	60 mins
	Off peak Adult	£31.50	£32.50	3.2%	60 mins
	Peak Junior	£39.00	£40.00	2.6%	90 mins
	Off Peak Junior	£31.50	£32.50	3.2%	90 mins
	Peak Junior	£31.50	£32.50	3.2%	60 mins
	Off Peak Junior	£26.00	£27.00	3.8%	60 mins
Netball-per court	Peak Adult	£12.50	£13.00	4.0%	60 mins
	Off peak adult	£8.80	£9.00	2.3%	60 mins
	Peak Junior	£9.40	£9.80	4.3%	60 mins
	Off Peak Junior	£6.25	£6.50	4.0%	60 mins
Tennis-per court	Peak Adult	£7.30	£7.50	2.7%	60 mins
	Off peak adult	£6.20	£6.40	3.2%	60 mins
	Peak Junior	£5.50	£5.70	3.6%	60 mins
	Junior Lessons	£4.00	£4.00	0.0%	60 mins
	Adult Lessons	£5.00	£5.00	0.0%	60mins
	Off Peak Junior	£4.40	£4.50	2.3%	60 mins
Crazy Golf/Putting	Per Round	£2.30	£2.30	0.0%	Per person
	Putting	£1.00	£1.00	0.0%	Per person
Athletics	Adult	£3.10	£3.20	3.2%	Per Session
	Concession/Student	£2.30	£2.40	4.3%	Per Session
Grass Football/Rugby	Adult match	£62.50	£65.00	4.0%	Per match
	Junior/schools- Adult pitch	£47.00	£48.00	2.1%	Per match
	Junior/schools- Junior pitch	£31.50	£32.50	3.2%	Per match
Cricket	Adult day	£57.00	£59.00	3.5%	40 Overs a side
	Adult evening	£41.50	£42.50	2.4%	20 Overs a side
	Junior/schools day	£43.00	£44.00	2.3%	40 Overs a side
	Junior/schools evening	£31.50	£32.50	3.2%	20 Overs a side
Bowls	Adult Supporter	£104.00	£108.00	3.8%	Season
	Concession Supporter	£78.00	£81.00	3.8%	Season
	Green Fees	£4.20	£4.20	0.0%	Per person
Rounders	Adult	£21.00	£21.75	3.6%	Per match
	Junior/schools	£15.50	£16.00	3.2%	Per match
Cross Country	Venue Hire	£68.00	£70.00	2.9%	Per meeting

Active Nation - Outdoor SNOW

Activity Categorisation		Price Detail			Course Detail	
ACTIVITY GROUP	Activity/Product	2013/2014	2014/2015	Variance	Places	Time
RECREATIONAL ACCESS						
	2 hour activity pass	£15.00	£16.00	7%	1	2 hours
	30 day slope pass ...	£30.00	£30.00	0%	1	N/A
SUBSCRIPTIONS						
	Adult membership (Snow)	N/A	N/A	N/A	N/A	N/A
	Junior membership (Snow)	N/A	N/A	N/A	N/A	N/A
	Family membership (Snow)	N/A	N/A	N/A	N/A	N/A
	Additional Child (Snow)	N/A	N/A	N/A	N/A	N/A
	Adult membership (Active Outdoor)	£0	£480.00	New Charge	N/A	N/A
	Junior membership (Active Outdoor)	£0	£360.00	New Charge	N/A	N/A
	Family membership (Active Outdoor)	£0	£1,110.00	New Charge	N/A	N/A
	Additional Child (Active Outdoor)	£0	£165.00	New Charge	N/A	N/A
	Adult membership (Super Active)	£0	£720.00	New Charge	N/A	N/A
	Junior membership (Super Active)	£0	£399.00	New Charge	N/A	N/A
	Family membership (Super Active)	£0	£1,450.00	New Charge	N/A	N/A
	Additional Child (Super Active)	£0	£249.00	New Charge	N/A	N/A
COURSES						
	Discovery Session	£10.00	£12.00	20%	10	1 hour
	Garunteed to Sk/Board course	£97.50	£99.00	2%	10	6 Hours
	Rediscover courses	£20.00	£22.50	13%	10	2 Hours
	Next steps courses	£20.00	£22.50	13%	10	2 Hours
	Breakthorugh classes	£20.00	£22.50	13%	10	2 Hours
PRIVATE TUITION						
	Individual tutiion	£48.00	£49.00	2%	1	1 hour
	Half an hour bolt on	£15.00	£15.00	0%	N/A	0.5 Hours
	Additional person	£12.50	£15.00	20%	N/A	N/A
CLASSES						
	Over 50's	£9.00	£9.50	6%	10	1.5 Hours
	Race training session	£16.00	£16.50	3%	10	1.5 Hours
	Junior Snowsports Explore Session	N/A	N/A	N/A	N/A	N/A
	Junior Snowsports Club Session	£13.50	£12.00	-11%	10	1 Hour
HOLIDAY ACTIVIITYS						
	One day activity camp	£30.00	£30.00	0%	8	1 day
	Snow Camp (week)	N/A	N/A	N/A	N/A	N/A
DONUTS						
Donuts	Individual	£11.00	£12.00	9%	1	1 hour
	Ringo Party	£110.00	£120.00	9%	10	1 hour
	Exclusive	N/A	N/A	N/A	N/A	N/A
HIRE						
Hire	Room Hire Day	£125.00	£125.00	0%	1	1 day
	Room Hire per hour	£25.00	£25.00	0%	1	1 Hour
GROUPS						

Activity Categorisation		Price Detail			Course Detail	
ACTIVITY GROUP	Activity/Product	2013/2014	2014/2015	Variance	Places	Time
Groups (Schools/Youth/Charities Groups)	First session special	N/A	N/A	N/A	N/A	N/A
	Additional person	£8.00	£8.30	4%	8	1 hour
	Standard 1 hour	£80.00	£83.00	4%	8	1 hour
	Course 6 week (per sesison price)	N/A	N/A	N/A	N/A	N/A
Adult/Mixed groups	Standard 2 hour session	£150.00	£150.00	0%	8	1 hour
	Standard 1 hour	£100.00	£110.00	10%	8	1 hour
	Course 6 week (per sesison price)	N/A	N/A	N/A	N/A	N/A
	Additional person	£10.00	£11.00	10%	8	1 hour

This page is intentionally left blank